

## **MN Agriculture - Glacial Lake Organics**

Glacial Lake Organics are dealers for Dakota Rev and Dakota Soil and Plant Enhancer and is owned by Doug Richards and Cap Richards. Dakota products are 100% all-natural organic plant enhancer from right here in Minnesota. On our farm, we do not use organic products but I do believe the division between conventional and organic will become more blurred in the future.

Dakota products are OMRI and USDA certified organic and go through no type of chemical processing at all as Dakota does not rely on extracts. Dakota products contain a high concentration naturally occurring Humic as well as Fulvic acid. The quality of the organic matter Dakota provides is simply unmatched. Dakota Rev is a liquid concentrate used in agriculture and tank mixed with current fertilizer as an in-furrow application and/or a foliar application. Dakota Soil & Plant Enhancer is in the form of a fine soil. Every bag is exactly like the last, there is no debris. This is used as top-dressing and flower/garden bed mixture.

Glacial Lake Organics was started in the fall of 2013. They provide information to the farmers about the benefits of using Dakota Rev, not only as a sustainable and all-natural agriculture practice, but also as a way to provide crop roots with an ideal growing environment that will produce a healthy crop while reducing dependence on NPK fertilizers.

### **Where do you sell or provide services to? Who is your end consumer?**

"Really, anything that has roots can benefit from the Dakota products. Our goal is to get as many farmers as we can to use Dakota Rev as part of their normal fertility program. We have lawn care services, a green house, gardeners, and homeowners using the Dakota products. We are based in Rochester and Dakota is in NW Minnesota. While we do stock a small amount of Dakota products most of it is shipped from Dakota to the user once we put the order through."

Social Media Sites:

Website: [www.revuporganics.com](http://www.revuporganics.com).

Facebook: [www.facebook.com/GLOrganics](http://www.facebook.com/GLOrganics).

### **What makes your farm/business unique or special? What are you proud of?**

"First off I am proud to have to opportunity to represent and share the Dakota products. With over 35 years of research and experience the Dakota products are second to none in the 100% all-natural organic plant enhancer market. The 100% all-natural components of Dakota Rev provide plant and crop roots with an ideal growing environment throughout the season and roots is what a

healthy plant is all about."

**Why do you grow/raise/produce? What went into your decision to do what you do?**

"We created Glacial Lake Organics, LLC after our friends at Dakota offered us the opportunity to represent their products in southern Minnesota. Knowing the folks at Dakota and seeing their excitement about the opportunity that Dakota Rev has in benefitting agriculture and the farmer, there was no way we could resist the opportunity bring Dakota Rev to this region."

**What is one interesting fact about your farm/crops/livestock/your business you would like to share?**

"Dakota Rev has naturally occurring humic acid and bacteria in a natural PH balanced form that will unlock the nutrients bound within the soil and release those nutrients as the plant needs them. Dakota Rev has a neutral PH. When using acidic/alkaline products to try to counteract your PH imbalance you run the risk of over correcting which can cost you even more time and money. Dakota Rev is neutral, but it is living so it actively corrects the soil environment and WILL NOT over correct."

**What do you love most about farming/business?**

"I grew up farming in northwest Kansas and circumstances led me to seek a living out of agriculture after graduating high school. Now all these years later Dakota Rev has reconnected me with the thing I love the most and that is family farming. It is exciting to hear about the positive results that Dakota Rev is giving farmers that use it, and to be a part of making agriculture more sustainable is also a great feeling."

**If you were the "Ag King" for a day, you would \_\_\_\_\_.**

If I were the "Ag King" I would simply encourage farmers of all sizes and practices to keep an open mind about new products. Agriculture cannot improve and become more efficient if avenues for improvement are ignored or dismissed.

**What is one thing you wish consumers knew about what you do or your farm/business?**

"Dakota Rev is easy to use; for agriculture one quart per acre in-furrow at planting is ideal and it will tank mix without problems and will flow through a 400 micron screen for foliar treatments."

**What is one interesting thing no one probably knows about your farm/business/product that you would like to share?**

"Dakota Rev is not just for organic farmers, conventional farmers can benefit just as much with Dakota Rev applied as a part of their normal fertility program."

**What makes Minnesota the place to farm/grow/raise/produce/provide a service?**

"It is called Minnesota nice. The people make Minnesota a great place to do business and their values towards caring for the earth are ideal for what Dakota Rev is meant for, providing a crop benefit in a 100% all-natural way."

**What is one thing about Minnesota that people from other areas do not know about or are missing because they don't live here?**

"The seasons, I love the distinction of the 4 seasons that we get most of the time."

**What is your favorite Minnesota location or a fun thing to do in Minnesota?**

"Lanesboro, the Root River Valley bike trails and the landscape untouched by the glacial movements, is breathtaking."

**What is one ag related place in Minnesota that others need to know about. What is one non-ag related place in Minnesota that others need to know about and why?**

"After moving to Rochester from East Grand Forks in 2008 I realized how different the landscape is. If you haven't visited the Red River Valley of the north with its unbelievably flat landscape and north flowing Red River, it should be a place you go and visit. Sugar beets for miles that are laid out in quarter sections as far as the eye can see is truly a neat view from mid-June on. Being in East Grand Forks and seeing the steam from the sugar beet factory in Crookston 20 miles away will make you realize how truly flat it is there."

**What makes Minnesota unique?**

"I think the vast differences in landscape from region to region in Minnesota is very unique as well as the vast difference in weather from Northern Minnesota to Southern Minnesota. The people also make Minnesota unique and a wonderful place to raise a family and live life to the fullest."